

## Higher Ed Trends at a Glance

For 25 years now, **Ken Steele** has monitored the higher ed landscape with particular attention to the forces driving change in the sector, and the wide range of innovations undertaken by colleges and universities around the world in response. (Captured in the visual map above; for more detail see the episodes of **Ten with Ken** on <u>9 Forces for Change</u> and <u>The Innovation Spectrum</u>.) His research fuels a constantly-evolving master deck of more than 7,000 slides, including data, trends, concrete examples and video clips.

It would take at least ten full days to cover all the possible content in depth, so every presentation, workshop or retreat must necessarily be selective. To help identify priorities for your institution, and the particular group, at the present time, this checklist attempts to list all possible topics. (Many can be entire workshops on their own.) Your feedback will help ensure that our session contributes to your objectives for the day!

## Please:

- Cross off topics that are irrelevant to this group
- Check topics worth a 5-minute mention at this time
- ★ Star topics worth more detailed discussion

Then return this checklist by fax or email, or arrange to discuss it further by phone.

Politics
Performance-Based Funding
Political Interference
Board Governance
Strategic Planning
Bicameral Governance
Municipal Partnerships
Academic Freedom
Gender Issues
Truth & Reconciliation
KPIs & Accountability
Nurturing a Culture of Innovation
Finances
Government Funding
☐ Tuition Trends
☐ Efficiency Initiatives
Automation
Outsourcing
☐ Faculty Retirement
Contingent Faculty
K-12 Collaborations
PSE Collaborations
Shared Services
Public-Private Partnerships
Alternative Revenue Streams
<ul><li>Land Development</li></ul>
Advancement
Trends in Alumni Relations

**Online Donations** 

Crowdfunding

Days of Giving

<b>Evolving Students</b>	Marketing
Demographic Projections Millennials & Generation Z Increasing Diversity Indigenous Students Mature / Adult Learners Working / Part-time Students Students with Disabilities International Recruitment International Campuses Religious Affiliation Social Learners Student Mental Health Careerism & Focus on ROI Changing Service Expectations Microaggressions Trigger Warnings Sexual Harassment & Consent  Student Services Mobile Online Tools Student Service Chatbots	Justifying the Marketing Function Institutional Differentiation Brand Chemistry™ Reputation Management Undergraduate Recruitment Marketing Graduate Recruitment Marketing First Nations Marketing Major Recruitment Campaigns International Recruitment Marketing Strategic Enrolment Management Enrolment Conversion Strategies Digital Best Practices User-Generated Content PR Headaches Media Relations Trends in Media Buying Key Messages Influencing Rankings Cautionary Tales Market Research Marketing ROI
Sexual Harassment & Consent  Student Services  Mobile Online Tools Student Service Chatbots Student Retention Initiatives Early Detection Systems Mental Health Supports International Student Supports Success Coaching Peer Mentoring	<ul><li>Key Messages</li><li>Influencing Rankings</li><li>Cautionary Tales</li><li>Market Research</li></ul>
<ul><li>Learning Communities</li><li>Career Advising</li><li>Co-Curricular Records</li></ul>	Evolving Workforce  Labour Market Trends
Technology  Social Media Technology Expectations Mobile & BYOD Electronic Textbooks Open OER Textbooks Adaptive Learning Software Al Tutors Lecture Capture Virtual Telepresence Virtual & Augmented Reality Big Data & Predictive Analytics Privacy Implications	<ul> <li>□ The Soft Skills Gap</li> <li>□ The "Fourth Industrial Revolution"</li> <li>□ AI &amp; Automation</li> <li>□ The Gig Economy</li> <li>□ Industry Partnerships</li> <li>□ Incubators and Accelerators</li> <li>□ Workforce Training</li> </ul>